## 2019-2020



What have you done for me lately? A valid question when you measure the value of your ASA-NM membership. Here is the answer:

The American Subcontractors Association is the only association whose sole purpose is educating, protecting the rights of and advocating for subcontractors. ASA-NM fosters, promotes, encourages and develops the best interests of subcontractors, specialty contractors and vendors for the construction industry in conjunction with construction industry partners. As part of our mission, it supports community organizations and helps its members to operate more efficiently. Fighting for the rights of subcontractors is an expensive and time consuming endeavor and only strong organizations have an impact. Membership supports the association's strength in numbers; strength in numbers wins the fight. #ASANMSubs

## **MONTHLY MEMBERSHIP MEETINGS**

The opportunity to network with colleagues, hear current information and best business practices on relevant topics that address members' needs and interests such as:

- Employment Practices Liability Insurance and Trends presented by Shannon Fitzsimmons of USLI and November 2019 School Mill Levy and Bond Election presented by Kizito Wijenje; Executive Director, Capital Master Plan with APS.
- Reciprocity and Licensing in Texas and New Mexico presented by Sean Calvert Esq. of Calvert Menicucci P.C. and Calvin Cowan of Standerford and Carroll P.C. co hosted by New Mexico Utility Contractors Association
- Subcontractor/ Supplier Lien Rights and Timelines presented by Sean Calvert Esq. of Calver Menicucci, P.C.
- Expungement- New Mexico Law and How it Pertains to Your Business presented by David Pardo; Records Custodian/ Senior Trial Attorney, Office of the Second Judicial District Attorney
- 2020 Legislative Review presented by ASA-NM Lobbyist; Morris Chavez, Esq of SaucedoChavez P.C.
- ASA-NM Annual meeting and Indemnification presented by Sean Calvert Esq. of Calvert Menicucci P.C.
- Future Business and the impact of COVID-19 presented by Gary Tonjes; President of Albuquerque Economic Development, Inc. and Mayor Greg Hull of Rio Rancho, NM

#### SAFETY HEALTH INITIATIVE PARTNERSHIP (SHIP)

SHIP is exclusively for ASA-NM members, a partnership with New Mexico OSHA that fosters and maintains a good working relationship with NM OSHA and their representatives. Through the SHIP program, members attended free SHIP Safety Training Meetings.

- 1st Aid/ CPR Certification presented by Safety and Risk Management Solutions
- Slips, Trips and Falls with a Slip Simulator presented by Safety Counselling, Inc.

- Power Tools and Inspections and What's on your 300 log? presented by Safety & Risk Management Solutions
- Forklift Certifications presented by Safety Counselling, Inc.

ASA-NM is part of the New Mexico Construction Safety Coalition, 8 different associations join forces to bring everyone home safe. The NM-CSC meets four times a year and topics include:

- Vehicle Loading and Unloading presented by Terry Boekeloo and Travis Massagee of Jaynes Corporation
- New Rules for CDL Driver; Are you in Compliance? Presented by Johnny Johnson of NM Truckers Association and David Abeita of DOT Trucking Safety Consultants and SHARPS Training provided by Kaitlin Greenberg- City of Albuquerque Environmental Department.
- OSHA Fatality Recap & Important Updates and Reminders presented by NM OSHA and Lessons Learned and Scaffold Safety presented by Safety Counselling, Inc.

## **GOVERNMENT ADVOCACY**

The American Subcontractors Association- New Mexico works for the rights of construction subcontractors. Government advocacy is expensive and time consuming. Only well-funded organizations can have an impact on legislation.

ASA works on behalf of its members in New Mexico and throughout the nation, ASA-NM develops relationships with NM legislators, works with government agencies, legislative bodies and elected representatives, reporting on regulations and changes in laws that affect your business.

Members also received important Legislative Updates informing them about bills in the legislature that directly affect the construction industry.

### **NETWORKING OPPORTUNITIES**

ASA-NM focuses on building quality business relationships. Through meetings, social events and • group gatherings, ASA-NM brings together subcontractors, suppliers, service providers, general contractors, architects and engineers.

- Monthly Member Luncheons
- Industry Related Forums
- Annual Golf Tournament
- Annual Industry Awards Banquet
- Beer & Business Cards Happy Hours
- ASA-NM Night at the Isotopes
- Partner Member Only and Vendor Member Only Dinners

## ASA-NM MEMBERS RECEIVE:

- The Contractor's Compass online magazine
- Access to a multitude of educational resources and webinars through ASA National
- Advocacy on behalf of subcontractors at the State and Federal level
- Bi-Weekly Email Newsletters to keep members informed of what is happening with ASA-NM
- Board of Directors and staff who work for you

#### **BENEFITS AND SERVICES**

There are many benefits of membership that are provided to our members throughout the year:

- Access to the ASAdvantage savings program (Sample: Verizon Wireless, savings of up to 15% off your monthly bill, that could more than pay for your ASA-NM membership)
- Online and Electronic Membership Directory
- Safety Health Initiative Program (SHIP)-exclusively for ASA-NM members
- Networking Opportunities
- Educational Services
- Relevant Publications
- Referrals; When contractors, suppliers or construction managers call for a list of

subcontractors, we provide them with access to a list of our members

Member Services; ASA-NM staff is easily accessible and is here to serve our members

## **COMMUNITY SERVICE**

Camp Enchantment was the beneficiary of the fundraising at the ASA-NM's annual Golf Tournament in 2019

ASA-NM also launched it Community Outreach Program and Alice King Community School will be the recipient of the first project, a sand box for the K-2 graders.

#### ASA-NM Mission

The American Subcontractors Association- New Mexico fosters, promotes, encourages and develops the best interests of subcontractors, specialty contractors and vendors for the construction industry in conjunction with construction industry partners. As part of the American Subcontractors Association- New Mexico's mission it supports community organizations and helps its members to operate more efficiently.

#### ASA-NM Vision

To provide a unified voice that gives leadership, educates, politically guides and empowers its diverse, unique members to be the leading construction organization of choice.

#### **ASA-NM Values**

The ideals and beliefs of the American Subcontractors Association- New Mexico are ethical and equitable business practices, quality construction, a safe and healthy work environment, integrity and membership diversity.

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# <u>Small enough to listen, big enough to make a</u> <u>difference</u>

#ASANMSubs